



Scientific Business Development Associate

Are you a skilled protein scientist looking for a new commercial challenge?

We are looking for a scientific Business Development Associate to join our business development team at Peak Proteins. The business development team is customer facing and involved in identifying new customers, leading initial client introductions and discussions, generating cost estimates and detailed proposals for clients based on initial discussions, as well as representing Peak Proteins at external meetings and conferences. Internally, the team is responsible for developing and delivering our marketing strategy by promoting Peak Proteins through our various network channels.

Peak Proteins is a vibrant contract research organisation (CRO) that provides research services to clients globally. These services include the engineering of tailored proteins for a variety of different end-uses such as biochemical screening, biophysics, diagnostics and biologics drug discovery. In addition, we perform protein structure determination by X-ray crystallography and provide a protein mass spectrometry service. Our passion is to provide clients with the protein related tools and information they need to successfully progress their projects.

Given the services Peak Proteins provides, we require the successful candidate to have lab-based knowledge and skills in recombinant protein production and/or crystallography, ideally with an BSc/MSc or PhD in Biochemistry or a related discipline. Whilst previous experience in business development would be an advantage, we are interested to hear from a skilled scientist who is either looking for, or has already taken steps into, a scientific business development role. The required training and support would be given to candidates who are enthusiastic, self-motivated and have a strong desire to develop business skills and knowledge in the commercial aspects of a CRO.

As this role is client facing, the successful candidate must be able to demonstrate good verbal and written communication skills and enjoy the process of scientific writing and adapting project plans in consultation with clients, often to tight deadlines. Successful delivery of projects for a client will also require good internal communication with other lab-based team members; good team working skills are therefore essential.

Salary is negotiable and dependent on the knowledge and experience of the candidate.

Peak Proteins is located on the Alderley Park site in Cheshire; only 18 miles from the heart of Manchester and has easy access to the Peak District, Snowdonia and Lake District national parks.



If you are interested please send your CV and a covering letter to jobs@peakproteins.com by 25th Jun 2021 or visit peakproteins.com to find out more.